TrendNews

Meet our Team from left to right : Lei, Soumitra, Anna, Simona, Jenny, Alex

As the calendar year comes to a close and for many this means your fiscal year end, we know that you may be reviewing your company's progress and setting goals for the coming year. Often our customers forget that the Trendex team with our Gastrend software may be able to help them in realizing these goals. Some are not fully aware of all the advanced capabilities of the software. With that being said, we would like to encourage all of you to give us a call, whether it is for questions on how to use a certain feature or for further training on our software.

For our advanced training, one of Trendex's personnel will come on site to initially speak to management to identify each person's responsibility in the company. We will then observe each user and figure out how their jobs or procedures could be made more efficient. We will then speak with each individual user, provide general training and gather information of what changes they would like to see. We will set up a to do list and discuss this with administration and assign jobs to each key person. We will then provide a second training and with specific tasks for each staff member. We will stay and make sure each user knows their task and how to do their job more efficiently.

The whole team at Trendex is proud to provide you with unparalleled service and hopes we can share some of our industry expertise. We thank you all for being part of the Trendex family.

Trendex, addressing the needs of independent welding supply distributors since 1984!

Gastrend Graphical is still evolving

It has already been five years since we launched the new Gastrend Graphical. It is being used for all new installations and many of our existing customers have already upgraded. To all customers that are not on the new Gastrend Graphical, please contact us for a list of all the new features or if you wish to have an online demo of the new software. For the customers on the Graphical version we will be contacting you shortly to set a date for the 2016 software upgrade. We will also be sending an updated list of all the new features.

Highlights of the Gastrend Graphical Software

Graphs:
We have modified certain inquiries to display sales statistics in a bar graph.

Text Wrap:
We have modified the grids that users enter remarks in (customer remarks, supplier remarks, sales remarks, order entry etc…) to wrap around to go to next line at the end of each remark line.

Dunning Letter:
Users can now have the system send dunning letters automatically to customers that are over the maximum number of days and over their terms of payment days.

Customer Statements:
The statements can now be printed with accumulated balances for each line and with the customer's credit limit.

A/R and A/P Invoice Posting Period 13:
We have modified the A/R Invoice Posting, the A/P Invoice Posting and the A/P from Reception Invoice Posting to allow users to make entries (bad debts, AP invoices) after the year is closed to period 13.

New Cylinder Rental Options:
User will now be able to mix cylinder rental types. If a customer is coded for daily cylinder rent you may now also code some cylinders to monthly rental for the same customer.

Tank Pressure & Generator Hours:
Users can now track a bulk tank PSI and generators hours, filter change dates, etc… The user can enter this information during order entry or through an entry program and then view it in different inquiries.

Reception with Bar Code Reader:
Users may receive merchandise using a bar code reader. This option allows the user to call up a pre-existing purchase order and receive the merchandise using a bar code scanner. This will remove any errors of receiving the wrong merchandise.

Product/Gas Price/Cost Increases:
Users can now prepare special prices for the next price increase with an activation date.
The system will NOW calculate the new selling prices using either the standard, average or landed costs. Users **MUST** indicate whether they wish to use the standard, average or landed cost when calculating the new selling prices.
For Canadian users, you may now increase the costs of all products from US vendors automatically using a currency factor that can be changed daily or monthly. Once the costs are modified you can automatically update the selling prices using the pre-coded profit percentages.

Purchase Order Entry by Supplier:
We have modified this program to show the Product Sales Ranking by Supplier, date of last sale, the quantity and dollars sold. The PO by Supplier report will now verify if there has been any change in the inventory before updating it to a Purchase Order. From the update program, users may now print the P.O. before exiting the update.

Supplier Quote Request:
We have added a new option to allow users to send quote requests for prices on items to their suppliers and then turn the quotes into purchase orders.

Product/Gas/Group Changes:
For customers who require changes to existing product/gas or group numbers, Trendex can make the changes for you. Simply send us an Excel spreadsheet with the items or group numbers indicating the old and new code or old and new group and we will change the numbers throughout the system. Note that this can only be done after hours.

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Gastrend Optional Features & Services

Vsifax Fax/Email Module:
Users with Vsifax (fax/email software) and Unform (laser form software) may fax and email all forms (invoices, statements, etc..) and reports from the Trendex system. All reports emailed will be in PDF format. Users may also copy (CC) one or more other contacts so that they will also receive the email. Contacts can now be pre-coded for selected forms. Each contact can have a specific heading title so that all users know what each contact is used for.

Document Imaging Module:
Users with this module can now **scan signed delivery notes into the system**. They can later view the image of the delivery note in the Customer Inquiry and the Invoice Historical Inquiry and then print/fax/email it. If you purchase this feature, in the future you will be able to also scan supplier packing slips and invoices.

Electronic Funds Transfer (EFT):
This option allows the user to create a file and email it to your bank so that vendor invoices may be paid electronically. Therefore, you do not need to print and mail checks to your vendors. Your vendor is paid faster and you remove the paperwork involved. This option allows the user to send the vendor a payment confirmation letter with all the invoices paid. For Canadian customers, you may also pay your employees electronically.

Counter Sales Cash Drawer:
We have integrated a cash drawer to the Counter Sales Module. A cash drawer will be connected to the main server and once the user finishes an invoice, the cash drawer will automatically open. This will control access to the cash drawer.

Counter Sales Roll Printer:
You may use a receipt printer for counter sales to save on preprinted business forms. The Counter Sales entry will allow users to choose between the roll printer and the dot matrix printer for the preprinted forms.

Machine & Equipment Rental:
We have added a **Monthly Billing** to this module. Users can now generate invoices for machines NOT returned at the end of each month. The system will generate the invoices for the amount owed month to date and then advance the dates for the next month so that it can be returned in the future and rebilled again. We also have added the feature to leave backorders for machines.

Kitrend Module :
Fill cylinders from bulk tanks and track the bulk gas and cylinder movements. With this module you may also create product kits, which will automatically adjust components and finished goods inventory and calculate costs.

Gastrend Lot Control:
Control gases by lot number. Lot numbers can be tracked for Medical, CO_2 or Food Grade Gases. Specific lot numbers delivered/sold can be retrieved easily for recalls with customer number and name, quantity shipped, date of invoice and invoice number.

Gastrend Serial Number Tracking (new modifications):
Users may enter serial numbers for hardgoods (welding machines) or cylinders in the system. You will then be able to track the products and cylinders by serial number and find out to whom a specific machine was sold and who has a specific cylinder. Users may view this information on an inquiry or print a report.
Cylinder serial numbers can now be tracked by stamped serial number and bar code serial number. Serial numbers are recorded from the moment of purchase to the selling. Cylinders are tracked at each step of the daily procedure, on truck, delivered at a customer, returned on dock, etc... Lot numbers can also be linked to specific serial numbers.

Product Cost/Price Updates Using Vendor Files:
We would like to remind our customers that Trendex is able to update you products' costs and if required selling prices using any vendor price update file. You can send us the file and we will update the costs accordingly. There is a one hour fee (150.00$) for the standard price update.

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- Rugged mobile computer with integrated Bar Code or RFID reader that is in constant communication with your office server.

- Browser based software means programs and data are stored on your main server.

- Graphical easy to user touch screens for the truck driver.

- Track cylinders by serial number and lot number using bar codes.

- Delivery Notes can be printed on a wireless printer in the truck with gases, hardgoods, prices, serial number, lot number and signature.

- Capture signatures on the Tablet PC

- Delivery Notes can be priced and all charges added automatically at the time of entry on the mobile computer.

- All transactions are updated on line on your main server. No more transferring files between your server and the mobile computer.

- If internet connection is not available, we also have the option to transfer files to the main server.